



**ELECTRO-OPTICAL SYSTEMS, INC.**

300 N. HALSTEAD ST., PASADENA, CALIFORNIA, 91107 • AREA CODE 213 681-4671, 449-1230 • TWX 213-577-0060

A Subsidiary of Xerox Corporation

1 April 1967

In Reply Please Refer To:  
EOS File PO75-41-46D

Commander  
Naval Air Systems Command  
"W" Building 1 W 65  
Washington, D.C. 20360

Attention: Mr. W. K. Whiting

Subject: EOS Proposal PO75-41-46D,  
"Metallic Vapor Lamp"

Reference: Briefing in Mr. Whiting's office  
on 28 March 1967. Attendees:  
Messrs. G. White, R. Lintell, and  
A. Jensen of EOS

Gentlemen:

Electro-Optical Systems, Inc., is pleased to submit this CPFF proposal to conduct a two (2) phase research program to study transient effects in cesium plasmas. The first phase will be complete within three (3) months. The second phase which starts concurrently will be completed within six (6) months.

In order to meet the delivery schedule it was necessary to keep this proposal unclassified. No specific reference was made to wavelength bands related to system requirements.

Direct labor rates quoted represent current weighted averaged experience rates for each category. The bidding rates of 133% Overhead and 16.5% G & A used in preparing this proposal have been approved. For confirmation contact our Administrative Contracting Officer, Mr. John Billotti, Defense Supply Agency, Defense Contract Administration Services District, Pasadena, 125 South Grand Avenue, Pasadena, California 91105.

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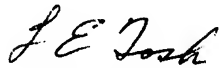
P075-41-46D

Naval Air Systems Command  
Washington, D. C.  
Mr. W. Whiting  
1 April 1967

The undersigned is authorized to represent EOS in contract negotiation. Should you desire any additional information, your reference to our File P075-41-46D will assure a prompt reply.

Very truly yours,

ELECTRO-OPTICAL SYSTEMS, INC.



L. E. Tosh  
Sr. Contract Administrator

LET:jd

Encl: EOS Technical Proposal P075-41-46D (3 copies)  
EOS Cost Proposal P075-41-46D (3 copies)